



We are hiring...

You like to help clients unlock their full potential
You enjoy doing analytical work, and you are good at it
You are curious by nature, and you like to continuously learn
You take pleasure in talking to people, and in building up relationships
You desire to create something unique, something that says "ME"
You possess good common sense, which is not always common ...
You have a sense of humor, and you don't like working for nasty bosses

... then we would like to talk to you!

The Opportunity

Work with us to help entrepreneurs, innovators, visionaries, investors, and business developers validate new business ideas, put it into action and create an impact to the business world. We use market research as a fact-finding methodology, and business development practices to test business ideas

- You get autonomy to think, create and work in the way you are most comfortable with as long as you deliver the work and meet the timeline.
- You will be coached by experienced business analysts and senior management executives
- You can create your own track record on helping businesses develop in the Thai market

Position: Research Analyst / Business Analyst

We expect you to...

- Conduct desk research, identify relevant information, and check credibility of information sources
- Cold calling businesses and enterprises for interviewing and interview scheduling
- Conduct interview with executives at all level
- Design calculation model, analysis framework, and client presentation
- Co-ordinate with business partners to ensure they meet our standards and deliverables within a given timeline

- Quality check for information obtained from primary and secondary sources
- Analyze information and data obtain from primary and secondary research, and make an implication relevant to the client's business
- Present report findings to client
- Write articles (industry analysis, insights, trends and etc)
- Work on behalf of the client to develop their business locally

Skills & Capabilities

- Thai Nationality
- Bachelor or Master Degree in an analytical discipline such as Engineering, Business, or a related field
- Minimum 1 years experience in business analysis, business development, or project management, **fresh graduates** are welcome to apply
- Demonstrate a high level of initiative, and be a self starter with a “can do” attitude
- Used to working independently and managing priorities to meet deadlines
- Curiosity to learn and understand how businesses work, and to implement continuous improvements
- Comfortable to work with numbers, and make and test assumptions and/or hypotheses
- Logical thinking, and a capacity to learn quickly and respond well to changes and opportunities
- Ability to lead meetings and engage with high-level executives
- Display a capability to design presentations, reports and infographics
- Excellent command of English language

Interested applicants are required to submit full detail of qualifications and experiences, **a list of the latest books you read**, specify if you are a MAC user, your LinkedIn page (if available), and your expected remuneration together with a recent photo to:

contact@canvassco.com

Canvassco (Thailand)

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